Aastha Fintech Pvt. Ltd.

Polycab India Ltd.

Business model

Revenue Mix

Last 5 Years Net Profit

India’s Electrical Growth Story



Aastha Fintech Pvt. Ltd.

Puri Research Zaroor Padhein,

Aur Helpful Lage To....

Aapke Circle Ke **Sath Share Jarur Kariye,**
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Business Model

Polycab पैसा कैसे कमाता है?

1. Wires & Cables – Core Business
2. FMEG – Fans, Switches, Lighting, Switchgea
3. EPC – Power & Infrastructure Projects
4. Exports – Growing Global Business

B2B + B2C दोनों में मजबूत presence

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Business Strength

Why Polycab Stands Out?

- India's No.1 Wires & Cables Company
- ~30–31% organised market share
- 190,000+ retail touchpoints
- Strong manufacturing & distribution network

Scale + Brand + Distribution = Major Moat

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Last 5 Years Sales

Revenue from Operations

FY22 → ₹12,204 Cr

FY23 → ₹14,108 Cr

FY24 → ₹18,039 Cr

FY25 → ₹22,408 Cr

FY26 → ₹28,884 Cr

Strong multi-year growth

Aastha Fintech Pvt. Ltd.

Last 5 Years Net Profit

PAT Growth

FY22 → ₹917 Cr.

FY23 → ₹1,282 Cr.

FY24 → ₹1,803 Cr.

FY25 → ₹2,046 Cr.

FY26 → ₹2,708 Cr.

Profit growth remains strong

FY26 PAT grew 32% YoY.

Aastha Fintech Pvt. Ltd.

Order Book Growth

EPC Order Book

FY24 → ~₹4,800 Cr.

FY25 → ~₹7,000 Cr.

FY26 → ~₹11,300 Cr.

RDSS + BharatNet projects driving visibility

Strong multi-year growth

Aastha Fintech Pvt. Ltd.

New Product Launchds

Polycab expanding beyond Cables

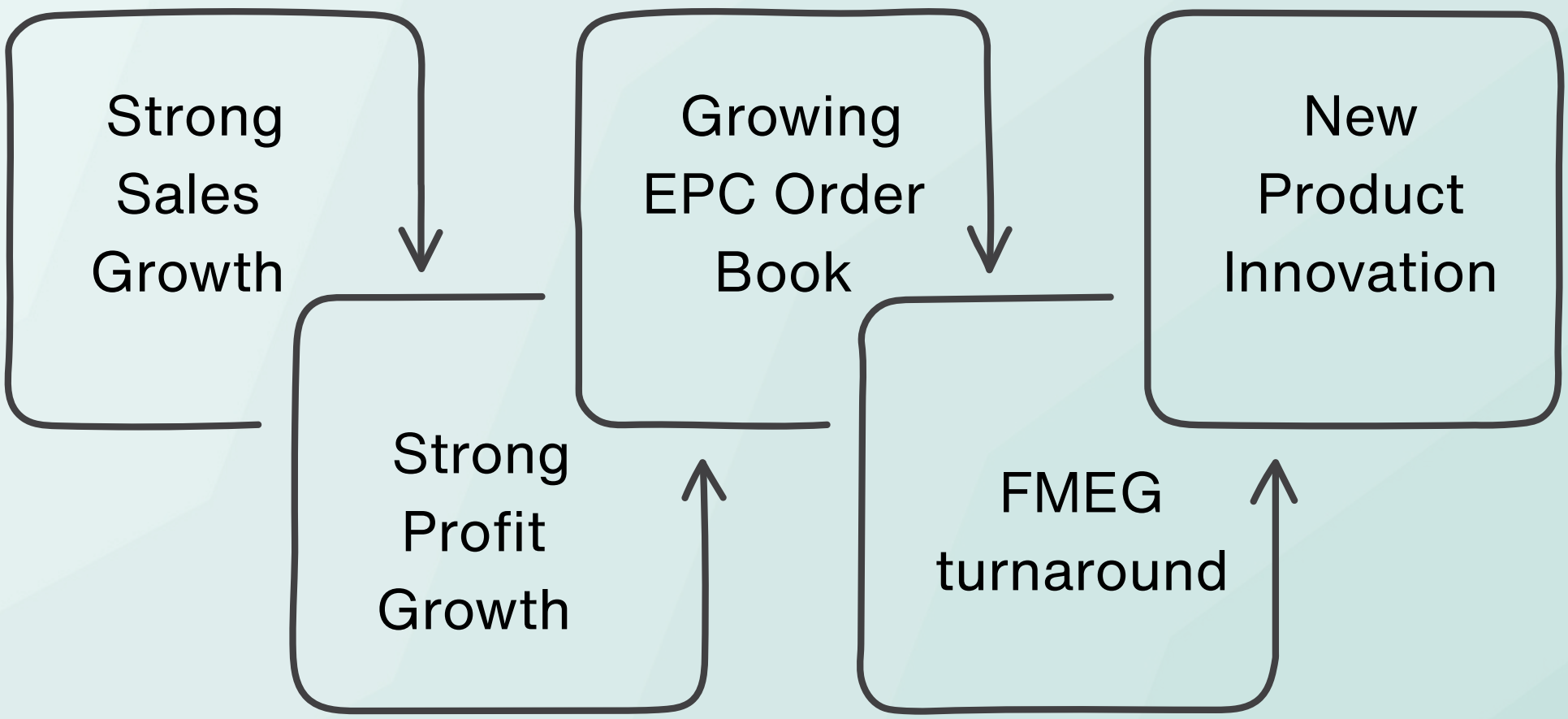
- **Green Wires**
- **Solar String Inverters**
- **350 kW Utility Inverters**
- **Hybrid Inverters & BESS planned**
- **190+ new Fan SKUs**

FMEG + Solar = New Growth Engines

Aastha Fintech Pvt. Ltd.

Final Takeaway

Polycab Investment Story



India’s Infra + Electrification + Consumer Growth का बड़ा beneficiary

Valuation, competition & raw-material prices को भी ध्यान में रखें।

Aastha Fintech Pvt. Ltd.

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