Aastha Fintech Pvt. Ltd.

Groww

Business Model → Sales Growth → Net Profit Growth → New Product Launches

India’s Digital Investing Story



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Groww क्या करता है?

Groww एक Digital Investment Platform है

- Stocks & IPOs
- ETFs & Bonds
- Creadit & Wealth Manegement
- Mutual Funds
- F&O & Commodities

One Platform, Multiple Financial Products

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Business Model

Groww पैसा कैसे कमाता है?

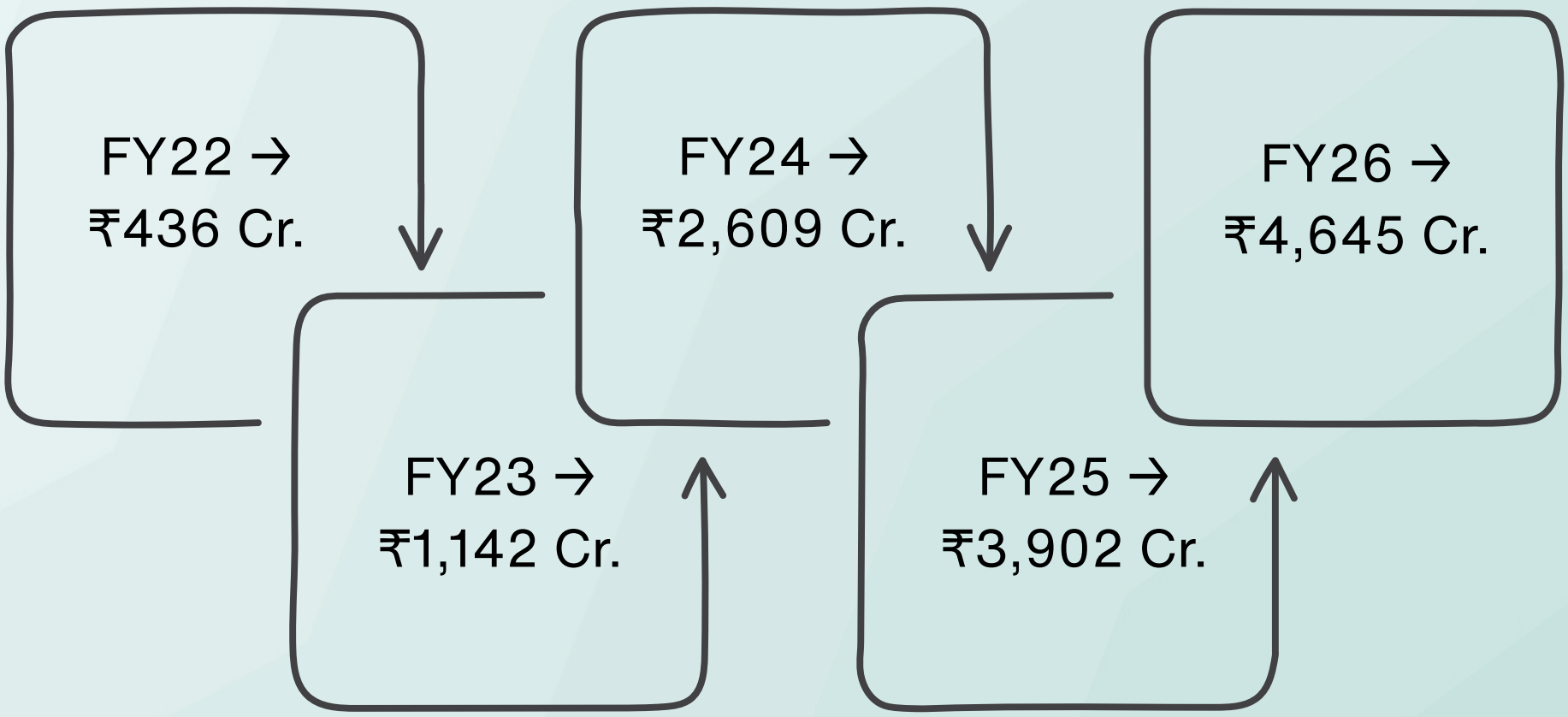
- Brokerage & transaction Income
- Mutual fund & platform-related income
- Interest & credit income
- Other financial services

Asset-light + Technology-driven model

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Last 5 Years Sales

Revenue from Operations



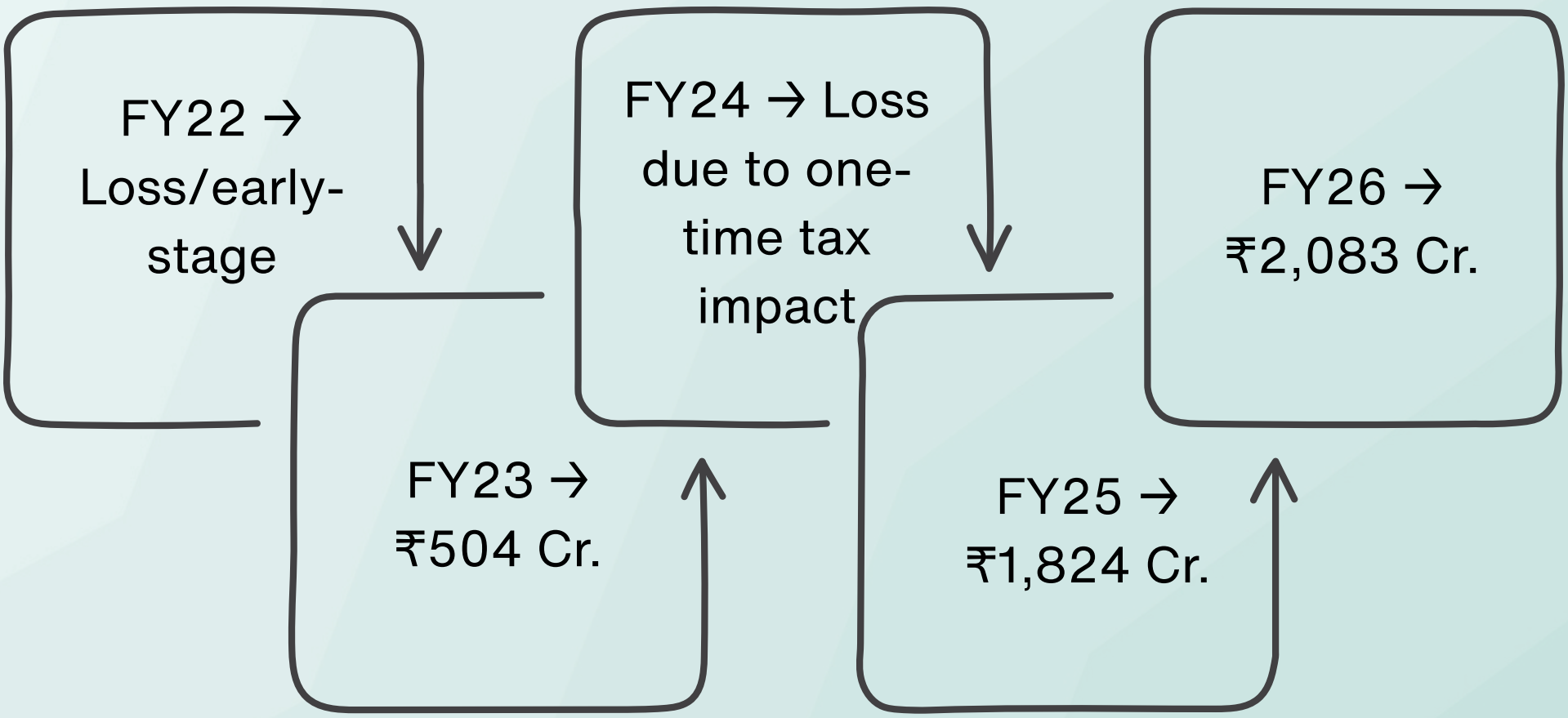
Strong revenue scale-up

Figures based on reported consolidated/group financial information; FY26 is latest reported year.

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Last 5 Years Net Profit

PAT Trend



Profitability has scaled sharply.

FY23/FY24 figures can vary depending on reporting basis; FY24 was heavily impacted by a one-time tax expense related to redomiciliation.

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New Product Launches

Groww is expanding beyond broking:

- Groww Mutual Fund
- W – Wealth Management
- Bonds IPO
- Loans Against Securities (LAS)
- API Trading

Goal: Increase customer wallet share.

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Growth Engine

What Can Drive Future Growth

- Growing Investor base
- More financial products
- Wealth management expansion
- Credit & lending
- Strong operating leverage

More products per customer = Higher revenue potential

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Groww = More than a Stock Broker

- Strong Customer Growth
- Rising profitability
- Expanding product ecosystem

- The key question is whether Groww can convert its large user base into a broader financial-services ecosystem.
- Follow Aastha Fintech for more business & stock analysis.

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