

# CHRYSCAPITAL

# Clarus

**Category III AIF Investor Presentation** 

June 2025

# Agenda



## ChrysCapital Overview

Clarus: Team and Investment Strategy

Clarus: Investment Performance

**Summary of Terms** 

Appendix



# Clarus: ChrysCapital's Public Markets Offering



- Primarily long-only investments in listed Indian companies via a Category III AIF structure
- Opportunity for investors to access Indian markets through a liquid strategy in partnership with an experienced team

#### Salient Features

27+%

Annualized Return Since Inception (May 2023)



Growth at Reasonable Price

**₹2,500+** Crores

Assets Under Management



Fundamental Bottom Up Investing

₹400+ Crores

Sponsor Commitment with Meaningful Skin in the Game



Leveraging PE Team Expertise Provides Additional Edge

Notes: (a) Data as of May 31, 2025



# Clarus Portfolio Construction Philosophy



#### **Best Ideas Portfolio**

- Sector and Cap agnostic
- Growth at a reasonable price; Focus on high ROCE sectors
- Focus on maintaining adequate liquidity at a portfolio level

#### Portfolio Concentration

- 18 to 25 stocks
- Max 10% of NAV in one company; max 10% of company's fully diluted equity
- Max 25% in any one particular sector (including cash)

#### Long-term Holding Period

- Patient capital
- Will aim for 3-5 year hold
- May also take opportunistic calls



## Clarus – Core Universe



- The Clarus Core Universe: a curated list of 150 high quality stocks selected from the broader universe of ~1,000 companies
- The portfolio will consist of 18-25 stocks that provide superior risk-adjusted return from this list of high performers

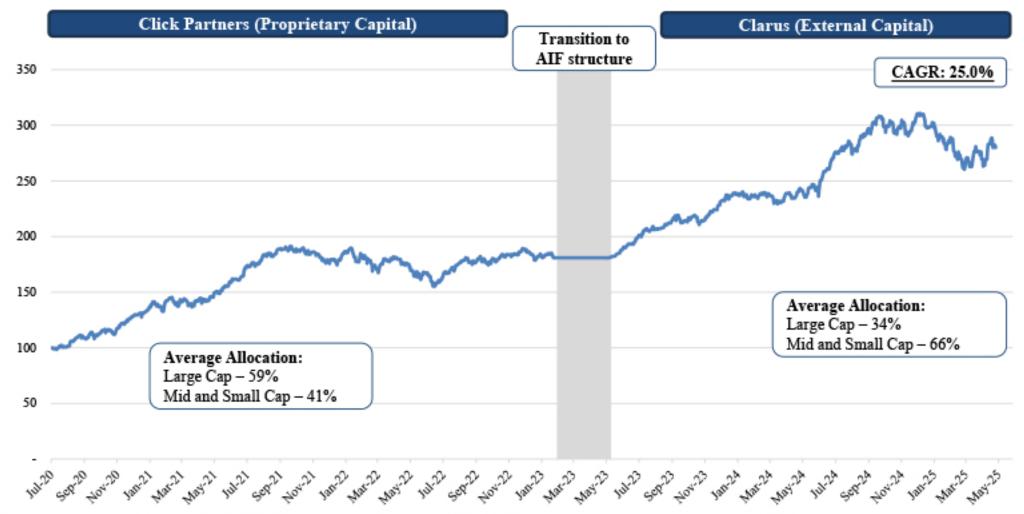


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# Our Journey Thus Far



- Consistent performance (25.0% CAGR) since the past 4+ years
- Flexibility in choosing companies across market capitalizations helped build portfolio with the best risk to reward opportunities



Notes: (a) Data as of May 31, 2025 (b) Portfolio inception date is July 6, 2020 (c) Average allocation calculated ex-cash (d) Returns above are on an absolute basis and not annualized (e) Performance related information provided herein is not verified by SEBI (f) The performance is gross of all fees, expenses and tax for Class A-SI shares (g) Past Performance may or may not be sustained in future

# Clarus Performance as of May 31, 2025



Fund Performance	1 Month	3 Months	6 Months	1-Year	2-Year (Annualized)	Since Inception (Annualized)	Since Inception (Absolute)
Portfolio	6.9%	14.3%	-1.2%	23.3%	27.0%	27.4%	65.3%
BSE 500 TRI	3.5%	14.6%	0.6%	8.5%	20.9%	21.5%	49.9%
vs. BSE 500 TRI	+3.3 pp	-0.3 рр	-1.8 рр	+14.8 pp	+6.1 pp	+5.9 pp	+15.4 pp
Nifty 50 TRI	1.9%	12.1%	3.0%	11.1%	16.9%	17.2%	39.1%
vs. Nifty 50 TRI	+4.9 pp	+2.2 pp	-4.2 pp	+12.2 pp	+10.1 pp	+10.2 pp	+26.2 pp

Notes: (a) Data as of May 31, 2025 (b) Portfolio inception date is May 4, 2023 (c) Performance related information provided herein is not verified by SEBI (d) The performance is gross of all fees, expenses and tax for Class A-S1 shares (e) Past Performance may or may not be sustained in future

# Clarus: Summary of Terms (1/2)



Share Classes and Fees	Summarized on following page.
Minimum Commitment	Rs. 3 er
Operating Expense Ratio	At actuals, with a cap of 0.25% of NAV
Subscription Schedule	New subscriptions allowed at the beginning of each month.
Lock-in Period	Nil.
Redemption Schedule	Redemption at each quarter end.  Redemption notice must be served to Investment Manager at least 15 calendar days prior to such quarter end.
Exit Load	2% if units are redeemed within 1 year of allotment and 1% if units are redeemed within 2 years of allotment.  No exit load after 2 years.

Note: For greater detail on all share classes and terms, please refer to the PPM

# Clarus: Summary of Terms (2/2)



Ticket Size	Distribution Share Class				
	<u>Fixed</u>	<u>Fixed + Variable</u>			
	Share Class C1	Share Class D1			
		Management Fee – 1.50%			
Rs. 3 cr to 9.99 cr	2.00%	Hurdle – 10%			
		Performance Fee – 12.5% (without catch up)			
	Share Class C2	Share Class D2			
		Management Fee – 1.25%			
Rs. 10 cr to 24.99 cr	1.75%	Hurdle – 10%			
		Performance Fee – 12.5% (without catch up)			
	Share Class C3	Share Class D3			
		Management Fee – 1%			
Greater than Rs. 25 cr	1.50%	Hurdle – 10%			
		Performance Fee – 12.5% (without catch up)			

Note: For greater detail on all share classes and terms, please refer to the PPM

# **Promoter Quality Checks (1/2)**



· Comprehensive diligence conducted on promoter with reference checks to get comfort with management

(2.1) Promoter/Mgmt. Checklist					
Promoter stake (%)	41%				
Promoter stake trend over the last 8 quarters	Stake Increased	√			
Promoter pledge	0%	√			
Reason for promoter pledge (N/A if pledge is 0%)	N/A	N/A			
Are there material related party transactions	No	√			
Does the promoter have other material businesses ?	No	√			
% Time devoted by promoter towards this business	90%+	√			
What drives the controlling shareholders	N/A	N/A			
Is the business run by a professional CEO?	Yes	√			
CC view on the CEO					
Length of the top mgmt. team in the company					
Quality of second level team	Excellent	√			
Succession planning	In Place; family	√			
Family Dynamics					
Diversity of top mgmt. team / quality of board of directors N/A N/A					





#### INTRODUCING RENAISSANCE



- Renaissance is an Equity focused Investment firm with deep domain knowledge and expertise of the founding team.
- Founded in 2016 and with a team of over 70+ professional with presence in 6 cities.
- Senior Management Team has cumulative 140+ years total experience in the Equities Business with numerous professional accomplishments.
- Focused on managing equity assets across PMS, AIF & Advisory, including offshore funds.
- Assets Under Management and Advisory ~3700crs.
- Focused on delivering Superior Risk Adjusted Returns with proprietary Investment framework of "Sustainable Quality Growth at Reasonable Price" (SQGARP)™

#### **FOUNDER & CIO**



PANKAJ MURARKA





Pankaj has over **28 years of experience** in Indian Equities with an excellent performance track record. He has worked with Motilal Oswal, Rare Enterprise (largest Principal Investor in India), Merrill Lynch, Axis AMC & UTI AMC.

His last stint was with Axis AMC as CIO - Equities managing and overseeing equity AUM of \$ 5bn. Axis AMC emerged as the fastest growing Asset Management Company in India during 5 years from 2011-2016.

Pankaj has managed funds across Large Cap/ Mid Cap/ Small Cap with stellar track record of performance across funds.

Pankaj is a rank holder Chartered Accountant from ICAI with all India merit.

Pankaj is an avid marathoner and has completed 12 half marathons and 2 ultra-half marathons / endurathon.

#### Several accolades to his credit:

Recognized by Outlook Money as a Leading Fund Manager with 5 years of track record of consistent performance in the year 2015

Best Fund Manager – Runner-Up for Axis Mid Cap Fund in 2014 by Outlook Money (from over 40 funds)

Axis Small Cap Fund – **Best performing Small Cap fund** in 2014 with 84.3% returns

#### TEAM PROFILE



Shalini Sekhri (Executive Director)

Shalini has close to 27 years of experience in financial services, largely in AMC's and private wealth management, with a focus on alternate assets. Her prior stints include Standard Chartered, Kotak AMC, ICICI Prudential AMC and Alchemy Capital.



Ninad Lendhe (Chief Operating Officer)

Ninad a Chartered
Accountant with 20 years
of post-qualification
experience, having
worked with
organizations such as
Ascent Fund Services
India, Vistra ITCL, L&T
Infotech and Citi Bank.
Skilled in managing
operations and
compliance across areas
including AIFs, PE, and
bond markets. Etc.



Sanjay Chawla (Head – Research & Co-Fund Manager)

Sanjay has over 20 years of prior experience in institutional equity research and strategy with firms such as JP Morgan, JM Financial, Kotak and Emkay Global. He is an alumni of IIT Kanpur and IIM Calcutta.



Alok Sharma, CFA (Head – Products & Alliances)

Alok is a qualified CFA charter holder with 18+ years of experience in financial services. He was with Nippon India AMC for 16+ years and poses deep understanding of capital markets and various investment products.

## PAST TRACK RECORD - AIF I (MATURED)





Performance Period: 12th Sep-18 - 18th Sep-23

Since inception Return	AIF – I	Nifty 50	Alpha
<u>Absolute</u>	191.0%	78.4%	112.7%
CAGR (annualised)*	23.7%	12.2%	11.5%

<sup>\*(</sup>Post fees, Pre Tax Returns)

#### PRESENT TRACK RECORD – AIF



## AIF II\* - India Next Fund II, BITS, Launched on 1st Jan-22

Strategy	3 Months	1 Year	2 Years CAGR	3 Years CAGR
<u>AIF II</u>	11.23%	11.08%	24.74%	18.38%
Nifty 200	13.88%	8.28%	19.12%	16.42%

<sup>\*</sup>Closed for Subscription

## AIF III\* - India Next Fund III, India Growth 2.0, Launched on 1st Aug-23

Strategy	3 Months	1 Year
<u>AIF III</u>	15.28%	16.80%
Nifty 50	11.87%	9.85%

<sup>\*</sup>Closed for Subscription





Particulars	Details
Fund Type	Alternate Investment Fund, Cat III
Tenure	Open ended scheme (Perpetual)
Investment Style	Long Only, Focused Flexicap
Investment Options	Lumpsum
Exit Load	Upto 2yrs: 1%, Nil Thereafter
Custodian & Fund Accountant	Kotak Mahindra Bank
Registrar	CAMS
Trustee	Vistra ITCL (India) Ltd
Lawyers	Regstreet Law Advisors
Tax Consultant	KPMG
Auditor	K.S Aiyar & Co.





REGULAR FEE	FIXED FEE				VARIABLE FEE			
Share Class	A	В	С	D	A1	B1	C1	D1
Amount (Rs)	1cr to <5cr	5cr to <10cr	10cr to <25cr	25cr & above	1cr to <5cr	5cr to <10cr	10cr to <25cr	25cr & above
Management Fee	2.25%	2.00%	1.75%	1.25%	1.25%	1.00%	0.75%	0.50%
Hurdle Rate	NA					10	)%	
Performance Fee	NA				20%	20%	15%	15%

<sup>\*</sup>Operating Expenses at actuals, capped at 0.25%

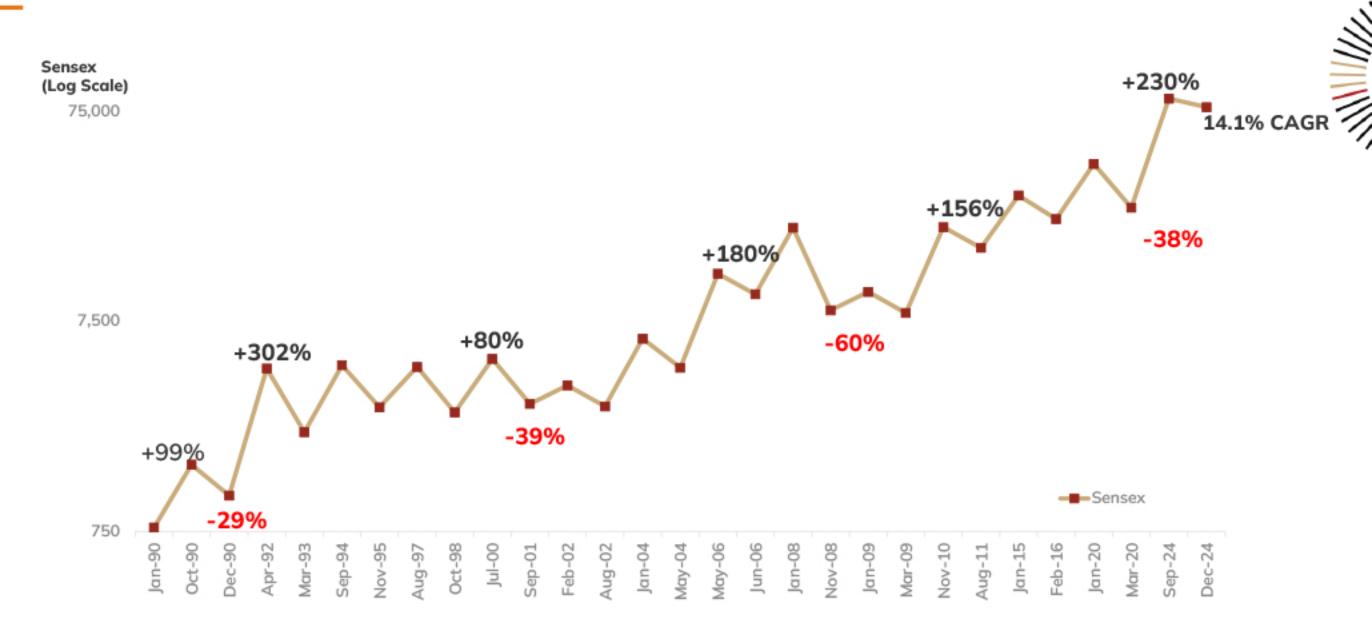


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## **Equity Markets: Volatility is Inherent**





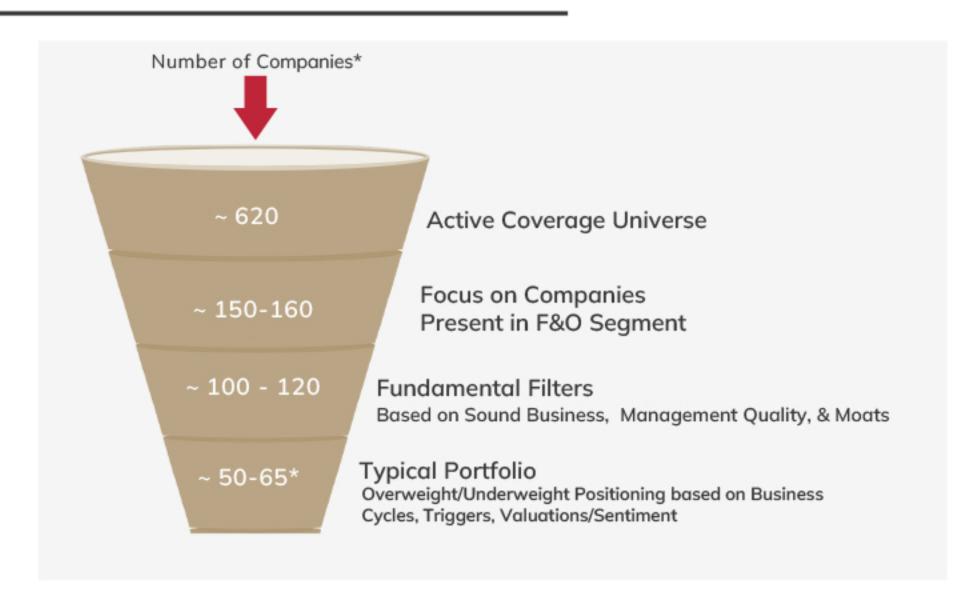
















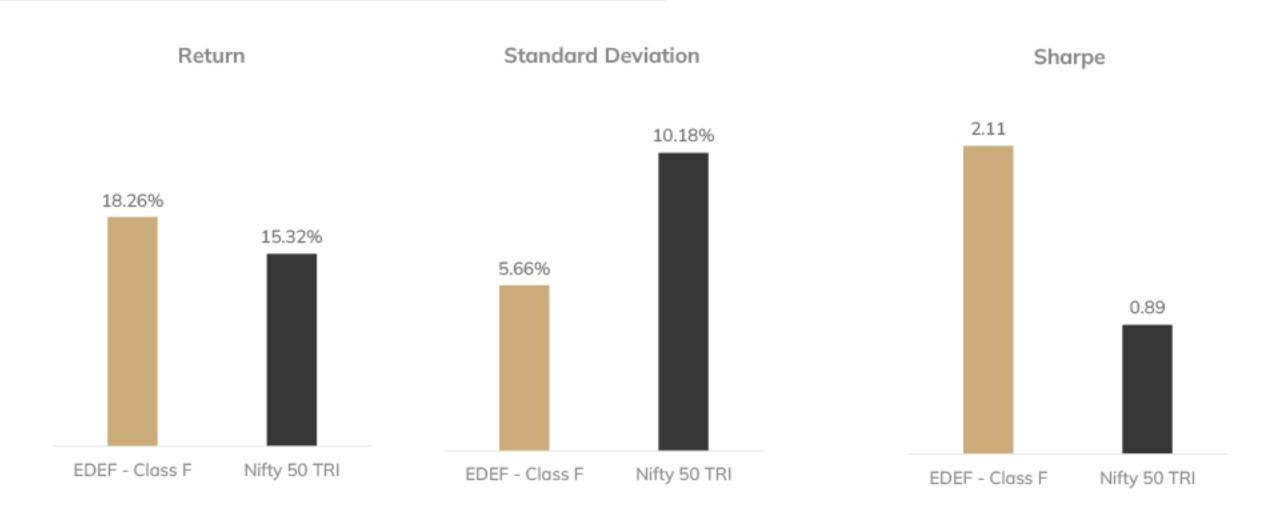
# Aimed to enhance risk-adjusted returns

Objective	Description	Strategy
Hedging	Aims to reduce risk by hedging a stock or portfolio	Hedging long-only cash positions by taking a counter position in the futures or options market
Directional Calls, with Risk Mitigation Strategies	Aims to profit from Anticipated Price Movements	Trading strategies through use of either calls or puts or a mix of options to create spreads by buying and selling options at different strikes
Potential Income Generation  – Through Arbitrage	Aims to generate cash flow	Exploiting price discrepancies between the underlying stock and its derivatives contract.
Managing Volatility	Aims to optimize the Risk-Return Profile of the portfolio by managing equity exposure	Using index derivatives to manage the equity exposure of the strategy, based of market valuations and other parameters

## **Since Inception Performance**







#### Private & Confidential

Source for index data: NSE (www.nseindia.com). Note: The past performance is not indicative of future performance. There can be no assurance that this investment will achieve any target return. Data from October 7, 2022 to April 30, 2025. In Sharpe ratio calculation Risk free rate considered as call rate. Performance for Class F1 Unit holders. Return mentioned above are, pre-tax and after deduction of management fees and other applicable charges. The return shall be subject to applicable taxes as mentioned in the PPM of the Scheme. Please Note: The returns of this Scheme are not compared with the performance data released by NSE, as on March 31, 2024, as the Scheme had not completed one year from its initial closing. Please click here to access the Nifty AIF Benchmarking report: <a href="https://www.iciciprualternates.com/static-assets/documents/ICICI\_Prudential\_Strategic\_Alpha\_Fund\_AIF\_Performance\_Report\_March\_2024.pdf?crafterSite=pms-production</a> Request Rejected Sharpe Ratio: Excess return generated over risk-free rate per unit of risk.

## **Trailing Period Performance**





### Performance as on April 30, 2025

Trailing Returns – ICICI Prudential Enhanced Dynamic Equity Fund (%)*	1 Month	3 Months	6 Months	1 Year	2 Year	Since Inception - Scheme^
Class C	2.49%	2.69%	0.37%	9.46%	22.02%	18.50%
Class F	2.43%	2.65%	0.20%	9.00%	21.88%	18.26%
CRISIL Hybrid 50+50 - Moderate	2.50%	3.30%	2.15%	9.07%	14.78%	12.86%
Nifty 50 TRI	3.48%	3.65%	0.84%	9.01%	17.42%	15.32%

#### Private & Confidential

Source for index data: NSE (www.nseindia.com). Note: The past performance is not indicative of future performance. There can be no assurance that this investment will achieve any target return. Data from October 7, 2022 to April 30, 2025. Return mentioned above are, pre-tax and after deduction of management fees and other applicable charges. The return shall be subject to applicable taxes as mentioned in the PPM of the Scheme. Please Note: The returns of this Scheme are not compared with the performance data released by NSE, as on March 31, 2024, as the Scheme had not completed one year from its initial closing. Please click here to access the Nifty AIF Benchmarking report: <a href="https://www.iciciprualternates.com/static-assets/documents/ICICI\_Prudential\_Strategic\_Alpha\_Fund\_AIF\_Performance\_Report\_March\_2024.pdf?crafterSite=pms-production">https://www.iciciprualternates.com/static-assets/documents/ICICI\_Prudential\_Strategic\_Alpha\_Fund\_AIF\_Performance\_Report\_March\_2024.pdf?crafterSite=pms-production</a> | Sharpe Ratio: Excess return generated over risk-free rate per unit of risk.







Scheme Name	ICICI Prudential Enhanced Dynamic Equity Fund
Investment Objective	The Scheme intends to predominantly invest in equity and equity related securities with an aim to achieve long term capital appreciation in accordance with the Applicable Laws. To limit downside risk of the portfolio, the Scheme shall also adopt various derivative strategies under long/ short investment strategy. The Scheme may invest a certain portion in debt instruments.
	In the event, the Scheme undertakes any derivative exposure, the Scheme may invest in mutual funds, government securities and such other liquid assets of higher quality as cash-equivalent funds, to provide margin money for derivative trading.
	The Scheme will invest in securities as permissible under the Regulations.
Fund Manager	Mr. Suraj Nanda, Mr. Ayush Shah, Mr. Paul Parampreet & Mr. Jagan Appasamy (Please refer to the PPM for the details of Investment Team)
Capital Contribution	100% Upfront
Subsequent Subscription/ Exit windows	Subsequent Subscription: Fortnightly (15 <sup>th</sup> and last day of the month) / Redemption: Monthly
Exit Load	For Class C to Class H: Less than 6 months from the date of each allotment – 2% of the NAV, 6 months to 12 months: 1%, Above 12 months: Nil.

Private & Confidential

Please refer to the PPM for details. Note: All fees are excluding applicable taxes. The fees mentioned above including other investment terms are indicative and not exhaustive. The fees and charges applicable on the Scheme shall be in accordance with the contribution agreement. Exit Load shall be charged Post charging of Performance Fees.

#### Fee Structure





Class	Minimum Investments (Rs Cr)	Management Fee (p.a.)	Performance Fee^
Class C	1.00	1.50%	15% per annum pre-tax
Class D	5.00	1.25%	15% per annum pre-tax
Class E	10.00	1.00%	15% per annum pre-tax
Class F	1.00	2.00%	Nil
Class G	5.00	1.75%	Nil
Class H	10.00	1.50%	Nil

Hurdle Rate: 10% (pre-tax)

^Performance fee is charged on pre-tax basis over hurdle rate, with high watermark. the High Watermark NAV is the closing NAV (after tax) of the year in which the Performance Fee was last charged. Performance fee to be charged on annual basis and at the time of exit.