

BHARAT VALUE FUND

SERIES IV

Built on progress, not promises -India's fastest - growing alternative fund







Trusted
Financial Services
Conglomerate













Bharat Value Fund: Our Strong Pillars



The Wealth Company - Investment Manager



A trusted financial services conglomerate

- Full scale financial services under one roof
- Experts in mid-market IPO's with over 113 IPOs on their credit
- Access to 8000+ private corporate network Investors
- Trusted by Institutional Investors for uninterrupted deal participations

Asit C. Mehta

40 Years of Legacy – Creating Wealth for Investors

- Trusted institutional network over 40 years
- · Strong Research Team
- Best in class post IPO support
- PAN India network of brokers and dealers



Al-Powered Intelligence for Rapid Due Diligence & Management Decisions

- Customized report on Unlisted Organizations
- In house Due Diligence Support
- Assist in Investee Target Selection
- Assist in management decision for contract & credits
- Human verified 1000+ datapoints from 200+ sources



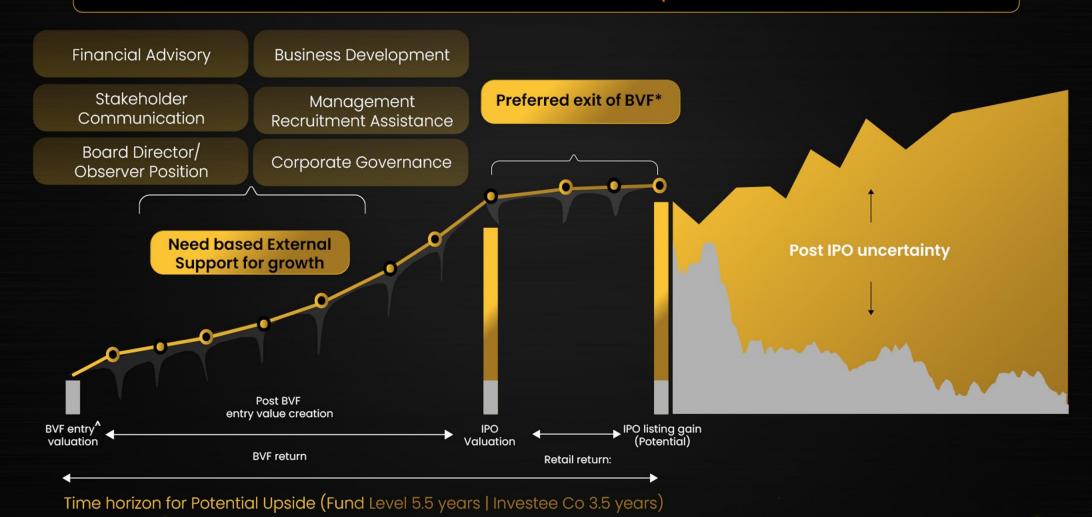
Al-Driven Lead Generation for Business Growth

- Assist in Business Lead generation for scaling up the business
- Assist in identifying inorganic growth opportunities & CXO Hiring
- Leadzen.ai combines Al innovation with expert lead generation, helping businesses efficiently scale revenue and forge meaningful connections

The J-Curve Strategy: Capturing Value Pre-IPO



We Invest at the Inflection Point - The Sweetest Spot to Create & Unlock Value



^{*} The fund possesses the right, but not the obligation, to exit at the time of an IPO and may elect to maintain its investment thereafter.

^Survival Test: Companies who have surpassed median revenue INR 500cr+ without much dilution (Entry Point)

*Private and Confidential

BVF's Opportunity Identification Framework



IDENTIFICATION FRAMEWORK*

IPO Conviction Straight-Forward **Business / No Complications Regional Brand growing** to National Brand **Substantial Promoter Holding** Growth Support (Capital | Active Management | Al Support) Margin of Safety (Gap with Trading Industry Multiple) **Proven Track Record** Check the Cash Burn

Walk The Talk

Criteria	IIOF (Series 1)^	BVF 2 (Series 2)^^
Growth Support (Capital Active Management Al Support)	100%	100%
Promoter Holding >85%	100%	100%
First Institutional Cheque	100%	100%
PAT Positive	93%	85%
Asset-Backed Businesses	100%	96%

AllOF is fully invested AA.BVF investments made till May'25

Execution Track Record: From IIOF to BVF III



Consistent Performance. Institutional Trust. Executed Across ₹4,000+ Cr AUM

Track Record	IIOF (Series I)	BVF (Series II)	BVF III (Series III)
First Close	April 2022	July 2024	Jan 2025
Final Close	October 2023	June 2025	Tentative Jan 2026
Commitment Raised	INR 502 Crores	~INR 2000 Crores	~INR 1500 Crores
# of Investments	12	11	1
Fund Committed	100%	80%#	40%^
	 Consumer Electrics - exited at 8.6x at Fund Level within 17 months of investment. IRR 300%+ for all investors Internet Infra - swapped shares with listed parent company and generated liquidity within one year of investment Power Infra - DRHP Approved within 12 months of investment Quartz - DRHP preparation started within 10 months of investment 	months of investment 2. Visual AL - DRHP preparation started within 8	1. CE ODM - ODM of Consumer Electronics 2. Med-Transport - Healthcare Co in Emergency Services & transport 3. Foam - Technical grade PU manufacturer 4. IoT Cloud - Product cum Solutions Co in Traffic Tech, urban solutions integrating IoT devices
Fund MoIC*	2.6x (17 Months from Final Close/ 11 Months form Final Drawdown)	1.3x (8 Months from First Close)	

*MOIC (Multiplier on Invested Capital) represents the Fund's current value as determined by an independent valuer as of March 2025. #80% of the total committed capital includes amounts that have been deployed as well as those subject to executed term sheets. ^Current status of BVF III includes 3 pipeline deals as of May'25 which are at Term sheet level, investments are subject to definitive agreement signing There can be no assurance that investors will receive return of their capital or target returns. The past performance shall not have any linkage to the performance of the Fund.

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Series IV Snapshot: Fund Structure, Terms & Themes



Fund Overview*

Particulars	Description
Category of Fund	Category II Alternative Investment Fund (Close ended)
Target Fund Size	Up to ₹ 4,000 Crs (Corpus of ₹ 3,000 Crs Plus Green Shoe of up to ₹1,000 Crs)
Term	5.5 years from the first close subject to extension as permitted under Regulations
Management Fees	2% p.a. on Contribution Amount
Set-up Fee	Waived
Set-up Fee Operating Expenses	Waived Capped at 0.3% of the commitment amount
•	
Operating Expenses	Capped at 0.3% of the commitment amount

Fund Theme

Focus Sectors:

- · Make in India & Make for World
- Consumer Goods & Trade (especially Rural Consumption)
- Impact Investing (profitable, sustainable models)

Target Stage:

Growth-stage businesses on the verge of a big bang breakout (Inflection)

Entry Role:

Preferably first institutional investor

Ownership Approach:

- Strategy & business development Corporate governance
- CXO hiring Operational advisory

Investment Ticket Size:

₹250 Cr – ₹400 Cr across 12–15 portfolio companies

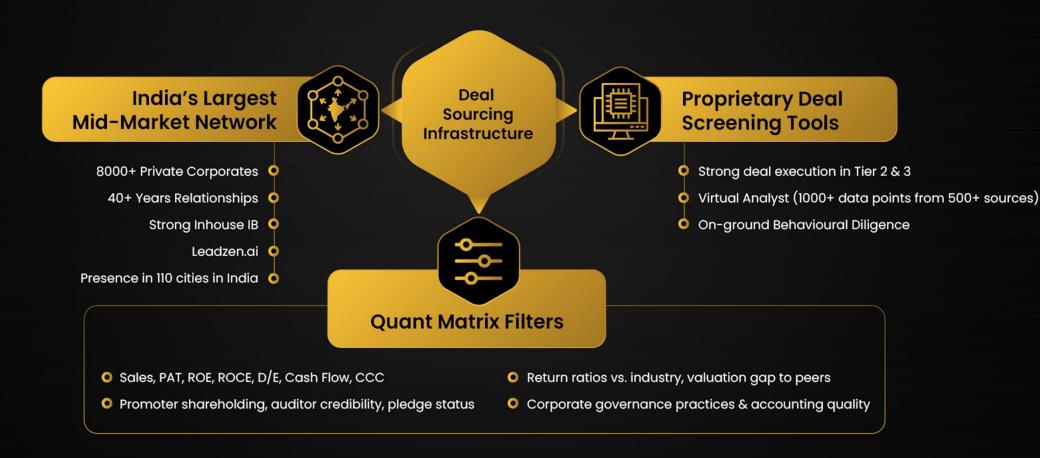
• Exit Focus:

IPO/strategic exit within ~3.5→years 🛭 value realization without long-term hold risk

Deal Sourcing Edge: Al-Powered & Network-Led



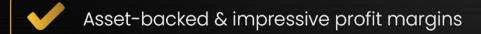
Access + Intelligence = Superior Deal Flow & Screening Efficiency

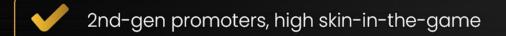


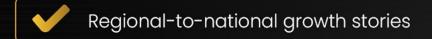
How We Build the Winning Formula



We Back IPO-Ready Businesses Not Speculative Dreams







No ESG concerns, no fads, no capex traps

We don't chase visibility We Create it



We enter before the spot light - at an inflection stage



~₹500 Cr+ Revenue and PAT-positive with strong profitability



First institutional cheque, deep value entry



Exit in ~3.5 years via IPO, Secondary Sale or Strategic acquisition

Active Ownership Model: We don't Watch, We Build!



"The Sweet Spot: Hands-on engagement between first cheque and public market unlock." Delivering tangible scale-up in business metrics, market access, and investor readiness.

× o × o	STRATEGY FORMULATION	 Provide strategic direction and long-term roadmap Align business objectives with investor expectations Leverage investment committee experience across M&A, IPOs and fundraises
	CXO RECRUITMENT & TALENT SUPPORT	 Identify and place key management talent (CXO-level) Enable robust organization structuring through access to vetted leadership and domain experts
	BUSINESS DEVELOPMENT ACCELERATION	 Direct access to Pantomath's pan-India corporate network Drive top-line growth via cross-industry BD linkages Partner in market expansion, channel scaling, B2B connects
	M&A AND FUNDRAISING SOLUTIONS	 End-to-end investment banking support for structured capital raising Assist in inorganic growth, alliances and acquisition opportunities
	HIGH GOVERNANCE & COMPLIANCE OVERSIGHT	 Implementation of disclosure, board and audit standards Strengthen internal controls and reporting systems Prepare the company for IPO governance norms

Seasoned Leadership: Our Investment Committee





CA Madhu Lunawat

Chief Investment Officer

- 20+ years across investment management, M&A, treasury
- Co-founder: Pantomath Group, CorpGini Innovations, Lunawat Ventures
- Former CFO at Edelweiss ARC, roles at Infosys, ASREC
- CA (ICAI) | B.Com University of Guwahati



CA Nishad Khanolkar

Fund Manager

- 20+ years in asset management & investment banking
- Ex-CEO, SP Growth Partners (HK) – US\$ 225MM cross-border deals
- Manages Bharat Value Fund since inception
- CA (ICAI) | Associate member
 of CPA Australia | B.Com University of Mumbai



Mr. Prasanna Pathak

Managing Partner

- 20+ years in fund management
 a- cross mutual funds, insurance, PMS, and HNIs
- EFormer CEO of Taurus Mutual Fund; held leadership roles at UTI MF, Fran- klin Templeton, and India First Life
- Started as a research analyst and rose to CIO and CEO roles
- B.Tech (Chemical) and MBA (Finance) from S.P. Jain Institute of Management Sciences



Mr. Tejas Mehta

Managing Partner

- 19+ years across sectors and stages
- Former Head of Research Max
 Life
- Roles at HSBC, Old Bridge Capital
- MBA (Finance) N.L. Dalmia |
 B.Com University of Mumbai

Seasoned Leadership: Company Board (Independent Directors)





Dr. Ram Sewak Sharma
IAS (Retd.) | Former DG UIDAI

- IAS (Retd.), 1978 batch with 40+ years of service in key government roles
- Former Director General of UIDAI and Chairman of TRAI
- Architect of transformative initiatives
 like Aadhaar, CoWIN, and Ayushman
 Bharat Digital Mission
- Author of The Making of Aadhaar and Distinguished Visiting Professor at IIT Kanpur



Mr. Krishna Kumar Jalan
IAS (Retd.) | Former Sec. Ministry of MSME

- IAS (Retd.) with over 35 years of distinguished service in public administration
- Former Secretary, Ministry of Micro,
 Small and Medium Enterprises, Government of India,
- Central Provident Fund Commissioner and Additional Chief Secretary, Government of Haryana



Ms. Rashmi Sharma
IAS (Retd.) | Former Sec. PMO & Min. of Textile

- IAS (Retd.), 1982 batch, with a distinguished career in public administration
- Former Secretary, Ministry of Textiles (2012–2015) Held senior roles in the Ministry of Finance, Defence, and the Prime Minister's Office
- Served as Special Secretary, Department of Revenue; extensive experience at both central and state levels

Seasoned Leadership: Company Board (Independent Directors)





Mr. Atul Joshi
CA | Former MD Fitch Ratings

- 30+ years of experience in banking, economic policy, and financial markets
- Former MD & CEO of Fitch Ratings India & Sri Lanka; earlier roles at ICICI Bank and ING Vysya, Member of the Managing Committee of Indian Merchants' Chamber (IMC); active in CII, FICCI, and bilateral chambers
- Chartered Accountant, Commerce & Law Graduate



Mr. Hemant Bhargava
Former Chairman & MD LIC

- 39 years of expertise in finance and insurance
- Former Chairman In-Charge and Managing Director at LIC
- Non-Executive Chairman of IDBI Bank since January 2019 & Independent director on boards of ITC Limited, SMC Global Limited, UGRO Capital Limited, and Providence Life Limited
- Postgraduate degree in Economics (Honors) from Lucknow University



Mr. H. C. Jain
IRS (Retd.) Ministry of Finance

- IRS (Retd.), 1982 batch, with extensive experience in the Ministry of Finance,
 Department of Revenue
- Held several key positions during his tenure in the Indian Revenue Service
- Post-retirement, transitioned into tax consultancy and legal representation
- Specializes in complex tax matters and advisory before tax authorities

*Private and Confident

Seasoned Leadership: Advisors & Team





Mr. Vikas Gattani

Strategic Advisory

30+ years across asset classes and fund strategies Founder & CEO – Progress Asia Capital (MAS-licensed, Singapore) Ex-CIO Asia Pacific – JP Morgan; prior: Merrill Lynch, UBS, ICICIMBA – IIM Ahmedabad | B.E. Mechanical



SARO Saravanan

Growth Advisor

Cross-sector expertise: retail, FMCG, food, IT, energy Formerly with Reliance Retail (Chairman's Office) Key role in McDonald's South India expansion MBA – XLRI | Master's – Agri Econ | B.Sc. Agriculture



Mr. B. Y. JoshiChief Operating Officer

30+ years in asset & wealth management ops Ex: 360 One, Whiteoak, Nippon Life, ICICI Bank CFP | MBA (Marketing)



Let's get started!

For further details, please feel free to reach us at :



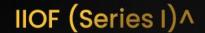
Corporate office: Bharat Value Fund Series IV
Pantomath Nucleus House, 2nd Floor Saki Vihar Road, Marol,
Andheri (East) Mumbai - 400072, Maharashtra, INDIA



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Annexure: 1 - Portfolio Snapshot

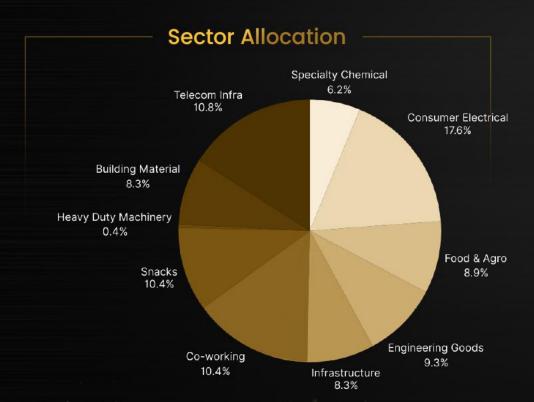




Apr'22 (Vintage) ~₹ 502 Crs. (Fund Raised)

(Portfolio Gross MolC)*

2.6x



BVF (Series II)^

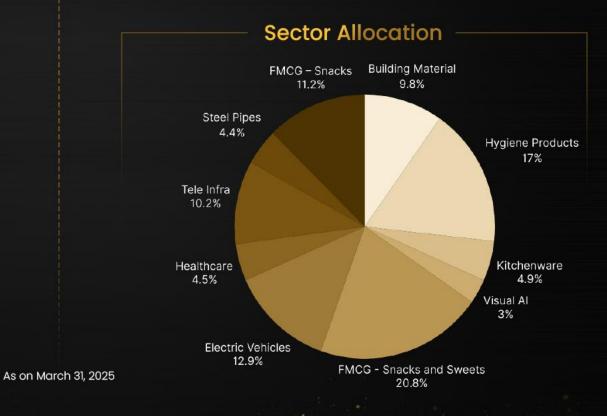
Apr'24 (Vintage)

~₹ 2000 Crs.

(Fund Raised)

1.3x

(Portfolio Gross MoIC)*



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Annexure: 2 - Al-Led Diligence & Lead Enablement





The Most Intelligent Al-Powered a Lead Generation Engine

Leadzen.ai isn't just a tool, it's your partner in forging meaningful connections. Leadzen combines AI innovation with expert lead generation & creating a pathway for businesses to engage with their audience effectively and efficiently.

Offerings

- Identifying Inorganic Opportunities
- Hiring Support
- Marketing Support
- Sales Support



Al-powered Virtual Analyst

Ai-powered + Human Verified Intelligence Interface that Automates research & report of organizations or any person globally in customized format within minutes. Most Comprehensive insights on any of 1000+ structured data elements from over 500 sources

Offerings

Due Diligence

- Investment Evaluation
- Risk Intelligence
- Vendor Assessment
- Competition Benchmarking

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Annexure: 3 - Fund Governance & Infrastructure



Deloitte.

Auditor & Tax Consultant

- Deloitte India, One of the Leading Tax
 Consulting Firms in India, Offers Clients a

 Broad Range of Fully Integrated Tax Services
- Service offering ranges from Business Tax, International Tax, Transfer pricing, Indirect Tax, Tax Management Consulting & Merger & Acquisition Tax
- Deloitte Haskins & Sells LLP is the Auditor and tax consultant to the Fund



Trustee & Custodian

- Orbis is a leading custodian in the industry who helps investor across segments to efficiently manage their investing operations securely, It has established expertise in Broker dealer segment focused towards brokers, portfolio managers, wealth managers, hedge funds and private equity funds staying positioned as a Custodian wholly dedicated to "Custodial Services"
- Orbis supports BVF w.r.t to Trustee Services & Custodian



RTA & Fund Accounting

- Computer Age Management Services Limited is a listed company which provides Financial Records Keeping services to Indian Financial & Asset Management industry
- The Company offers KYC Registration, Register & Transfer Agency, Repository Services to Indian Financial system including insurance companies, mutual funds, private equity players, banks and NBFC's
- CAMS supports the fund wrt to Fund Accounting & RTA Services

A trusted institutional anchor A powerful endorsement



SIDBI, under the Fund of Funds for Startups (FFS) committed ₹60 Cr to IIOF

Following a 7.5x+ return on a single investment - delivered within a year - SIDBI issued a formal letter commending:

Realized Performance, Not Just Paper Returns

A 7.5x+ exit within a year isn't hypothetical - it's distributed capital

Superior Decision-Making

SIDBI explicitly credits our selection and timing — the hardest part to get right

Outperformance in a Tough Market

"where fund managers are finding it difficult to pursue and provide reasonable exits"

Validation from a Government-Backed Anchor

SIDBI is selective and conservative with public capital — their praise affirms confidence & trust in our approach

Reputation as a Benchmark Fund

SIDBI believes that we would continue to perform in similar vein. We intend to live up to that



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